



UNIVERSITY SURPLUS PROPERTY ASSOCIATION

23rd Annual Conference

March 10th – 13th, 2024

Hosted by

Oregon State University

Corvallis, Oregon



Sunday, March 10

Time	Event	Location
12-5 PM	Business Partner Setup	Alumni Center Foyer
1-3 PM	USPA Board Meeting	OSU Surplus Warehouse
4-8 PM	Registration at Hotel	Courtyard Hotel Lobby
6-8 PM	Welcome Reception/Networking	Courtyard Hotel Lobby

Monday, March 11

Time	Event	Location
7-9:00 AM	Additional Business Partner Setup	Alumni Center Foyer
7:45-9:00 AM	Networking/Registration Commuter Busses from Hotel (7:30-8:30 AM) Breakfast (7:45-8:45 AM)	Alumni Center Foyer Ballroom A
9:00-9:10 AM	Opening Remarks: <ul style="list-style-type: none"> • Speaker: Hanna Emerson-Steed - Oregon State University Procurement, Contracts, and Materials Management 	Ballroom A
9:10-9:30 AM	New Member/New Attendees Introductions & Housekeeping <ul style="list-style-type: none"> • Speaker: Rae DeLay - Oregon State University Materials Management 	Ballroom A

9:30-11 AM	<p>Business Partner Presentations:</p> <ul style="list-style-type: none"> ● Dynamic Lifecycle Innovations (10 mins) ● Extreme Protocol Solutions (10 mins) ● iWasteNot Systems (10 mins) ● GovDeals.com (10 mins) ● Post-Landfill Action Network (PLAN) (10 mins) ● The Public Group (10 mins) ● Recoup by Assetworks (10 mins) ● Universal Recycling Technologies (10 mins) 	Ballroom A
11-12:15 PM	<p>Lunch/Networking</p> <p>Swag Giveaway/Final Banner Signing</p>	Ballroom A
12:15-1:15 PM	<p>Session: Online Sales: How-to's, Increasing Sales, etc.</p> <ul style="list-style-type: none"> ● Speakers: <ul style="list-style-type: none"> ○ Tom Radel - Oregon State University Surplus Property ○ Rae DeLay- Oregon State University Materials Management 	Ballroom A
1:30-2:15 PM	<p>Session 1: How to Receive and Process Hazardous Materials through Surplus</p> <ul style="list-style-type: none"> ● Speaker: <ul style="list-style-type: none"> ○ Pete Schoonover - Oregon State University Environmental Health & Safety 	Ballroom A
2:15-2:45 PM	<p>Business Partner Visit/Snacks</p>	Alumni Center Foyer
3-3:45 PM	<p>Session: Getting Surplus Back Into the Community with Free Office Supply Program for Departments, Community Donations, Trade-ins, Transfers, and Working with Non-Profits</p> <ul style="list-style-type: none"> ● Learn about Oregon State University's Free Office Supply Program for Oregon State University staff and faculty as well as creative ways we have been able to get our surplus to local schools, sports teams, and more. ● Speakers: <ul style="list-style-type: none"> ○ Rae DeLay - Oregon State University Materials Management 	Ballroom A

	<p>Session 2: How to Track Surplus & Asset Management</p> <ul style="list-style-type: none"> ● Speakers: <ul style="list-style-type: none"> ○ Steve Schofield - Oregon State University Campus Recycling ○ Amy Donnelly - Oregon State University Financial Accounting and Reporting 	Ballroom B
4-5 PM	<p>Panel: How to Sell Odd Items</p> <ul style="list-style-type: none"> ● Hear from panelists who have sold the oddities within surplus like high-priced art, planes, structures, etc. ● Panelists: <ul style="list-style-type: none"> ○ Rae DeLay - Oregon State University Materials Management ○ John Cody - State of Oregon State and Federal Surplus Property ○ Tom Radel - Oregon State University Surplus Property 	Ballroom A
5-6:30 PM	<p>Happy Hour/Networking</p> <ul style="list-style-type: none"> ● Sponsored by GovDeals 	Library Lounge/Alumni Center Foyer
6-7:30 PM	Dinner & Dessert	Ballroom A
7-8 PM	Shuttles Back to Hotels	Alumni Center North Roundabout

Tuesday, March 12

Time	Event	Location
7-9 AM	<p>Networking & Visiting Business Partners</p> <p>Breakfast (7:45-8:30 AM)</p> <p>Commuter Busses from Hotel (7:30-8:45 AM)</p>	<p>Alumni Center Foyer</p> <p>Ballroom A</p>
8:30-9 AM	USPA Officer Meeting & Swag Giveaway	Ballroom A
9:15-10:45 AM	<p>Round Table: Engaging Campus Partners</p> <ul style="list-style-type: none"> Learn how to cultivate relationships across campus, how to promote your services, and encourage the use of surplus on your campus <p>Facilitator: Jake Drenth - Colorado State University</p> <ul style="list-style-type: none"> Rae DeLay - Oregon State University Materials Management Dale McCauley - Oregon State University College of Business Susan Bourque - Oregon State University Craft Center Carrie Reardon - Oregon State University Labs Don DeMello - Oregon State University IT 	Ballroom A
11 AM-12 PM	<p>Session: How to Use Appraisers and Brokers</p> <ul style="list-style-type: none"> Speaker: Rae DeLay - Oregon State University Materials Management 	Ballroom A
12-1:30 PM	Lunch/Network	Ballroom A
2-4 PM	<p>Tour Track 1: Reser Football Stadium</p> <p>Learn about the new construction that Oregon State University has undertaken in the past few years.</p> <ul style="list-style-type: none"> Visit our newly renovated Reser Stadium, home of Beaver Football with a capacity of 35,548! The new 	Reser Stadium

West Side of the stadium features some of the best sightlines in the sport, in addition to one of the largest video boards on the west coast, making Reser a best-in-class facility.

Track 2: Patricia Valian Reser Center for the Creative Arts (PRAx)

[PRAx](#)

- Visit our newly built 49,000-square-foot performing arts center, The Patricia Valian Reser Center for the Creative Arts, opening officially in April. In four indoor and two outdoor venues, we present concerts, exhibitions, and performances by internationally touring artists and by OSU student ensembles. Beyond the building, PRAx acts as the hub of an arts and humanities network at OSU.

Tour Track 3: O.H. Hinsdale Wave Research Laboratory

[WaveLab](#)

- The O.H. Hinsdale Wave Research Laboratory provides outstanding research and testing at the largest nearshore experimental facility at an academic institution in the US. The 61,000 ft² (5,700 m²) building is situated on the main campus and houses the Large Wave Flume (LWF), Directional Wave Basin (DWB), and 5,400 ft² (500 m²) of office space for staff, graduate students, visiting researchers, and clients.

Tour Track 4: Sustainability at Oregon State University
[Walking Tour](#)

All over campus

- Oregon State University has a variety of sustainability features that can be seen throughout the Corvallis Campus. This self-guided tour includes everything from an urban horticulture center to a solar array and is designed to give you a broad look at OSU's sustainability innovations and accomplishments.

Tour Track 4: OSU Recycling Operations

Various Campus Recycling Sites

- A guided tour of OSU's Recycling Operations including our Salvage Yard, our off-site bottle and cans sorting, and shared warehouse space

	<ul style="list-style-type: none"> Led by Steve Schofield - Oregon State University Recycling Supervisor 	
	Tour Track 5: Freetime/BeaverStore <ul style="list-style-type: none"> Visit the Beaver Store to pick up some OSU gear or catch up on work at the Alumni Center 	
	Tour Track 6: Van back to Hotel	Alumni Center North Roundabout
4-5:30 PM	Oregon State University Surplus Tour Ice Cream Courtesy of OSU's Dairy Program Special OSU Guest (4:30-6:30 PM) USPA Annual Photo (5-5:20 PM)	OSU Surplus Warehouse/ OSUsed Store
5:30-6 PM	"OSUsed" Sale: <ul style="list-style-type: none"> An evening sale at OSUsed, our public-facing surplus storefront. 	OSU Surplus Warehouse/ OSUsed Store
6-6:30 PM	Bus Back to Hotels, No Dinner Provided	OSU Surplus Warehouse/ OSUsed Store

Wednesday, March 13

Time	Event	Location
7:45-9 AM	Networking/Business Partners	Alumni Center Foyer
	Breakfast (7:45-8:45 AM)	Ballroom A
	Commuter Busses from Hotel (7:30-8:30 AM)	
9 AM - 9:45	Session: R Standard & E-Steward E-Waste <ul style="list-style-type: none"> ● Learn about E-Waste from specialists in R-Standard and E-Steward ● Panelists: <ul style="list-style-type: none"> ○ Bryan Catello - Universal Recycling Technologies ○ Ray Zielke - Universal Recycling Technologies 	Ballroom A
10:15 AM-11 AM	Session 1: Student Employees <ul style="list-style-type: none"> ● Learn about carrying out materials management through student employees, how to schedule them, how to train and retain them, and more. ● Speakers: <ul style="list-style-type: none"> ○ Rae DeLay - Oregon State University Materials Management 	Ballroom A
	Session 2: End of Year Donation Drives <ul style="list-style-type: none"> ● Learn about how Oregon State University collects and redistributes over 30,000 lbs of student donations at the end of each school year back to local nonprofits, and into its public-facing store to recoup costs. Highlights how to market, coordinate volunteers, work with campus partners, and more! <ul style="list-style-type: none"> ○ Steve Schofield - Oregon State University Campus Recycling ○ Tom Radel - Oregon State University Surplus Property 	Ballroom B

<ul style="list-style-type: none"> ○ Kaylee Smith - Oregon State University Materials Management 		
11:30-12:15 PM	<p>Session: Community College Surplus</p> <ul style="list-style-type: none"> ● Learn about the workings of surplus in the community college setting. ● Speakers: <ul style="list-style-type: none"> ○ Stacie Braun - Linn Benton College Community ○ Dennis Gonzalez - Portland Community College ○ Luis Maggiori - Lane Community College ○ Carlo DeMarco - Portland Community College 	Ballroom A
12:15-1:15 PM	Lunch/Networking Sponsored by Assetworks	Ballroom A
1:30-2:30 PM	<p>Session: Campus and Community Outreach</p> <ul style="list-style-type: none"> ● Learn how to connect with students, faculty, and community members through events, social media, campus partnerships, student clubs, etc. ● Speaker: Kaylee Smith - Oregon State University Materials Management 	Ballroom A
2:45-3:30 PM	Closing Ceremony	Ballroom A
3:30 - 4:30 PM	Shuttles Back to Hotels	Alumni Center North Roundabout