

University Surplus Property Association

21st Annual Conference

March 29 – April 1, 2020 | Raleigh, North Carolina



Hosted By:

NC STATE UNIVERSITY

CONFERENCE AGENDA

DAY 1: SUNDAY, MARCH 29

Fusion Rooms A/B

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|--------------------------|---|
| 11:00AM - 6:00 PM | Vendor Setup Sunday Afternoon <ul style="list-style-type: none">➤ <i>Items can be shipped to N.C. State University Surplus for holding and delivered from Surplus to the hotel no cost</i> |
| 1:00 - 3:00 PM | Officers Meeting <ul style="list-style-type: none">➤ <i>Presidential Suite</i> |
| 3:00 - 6:00 PM | Registration Opens <ul style="list-style-type: none">➤ <i>Outside Fusion B Room</i> |
| 4:00 - 6:00 PM | Meet and Greet, Hors d'oeuvres, and cash bar <ul style="list-style-type: none">➤ <i>Outside Fusion A/B</i> |

- 7:30 - 8:30 AM** **Registration, Breakfast Buffet (provided by vendor-short commercial)**
- 7:30 - 8:30 AM** **Vendor Set Up**
➤ *Fusion A/B*
- 8:30 - 9:30 AM** **Welcome**
➤ *Mary Peloquin-Dodd*
 ○ *Associate Vice Chancellor, Finance & Treasurer*
➤ *Sharon Loosman*
 ○ *Director of Procurement & Business Services*
➤ *Lindsay Killian Batchelor*
 ○ *Interim Director, Sustainability P/UP Projects*
- 9:30 - 10:00 AM** **Ice Breaker Game**
- 10:00 - 10:30 AM** **Introduction of New Members**
- 10:30 - 11:00 AM** **Break (snacks provided by vendor- short commercial)**
- 11:00 - 12:00 PM** **Our Story: NC State Surplus Team (SWAG give Away)**
➤ *Bill Carlson, Lance Newsome, Tanner Morris*
- 12:00 - 12:30 PM** **Business Meeting and Board Elections**
(For University Members/Attendees Only)
➤ *Glenn Feagley*
- 12:30 - 1:30 PM** **Lunch (provided by vendor- short commercial)**
- 1:30 - 2:00 PM** **Visit Vendor Booths**
- 2:00 - 2:30 PM** **e-Waste bests practice vendor panel**
➤ *Dynamic Life Cycle*
➤ *Powerhouse*

- 2:30 - 3:00 PM** **Peer-to-Peer Round Table Discussion**
- 3:00 - 3:30 PM** **Break (snacks provided by vendor- short commercial)**
- 3:30 - 4:00 PM** **Member Highlight**
 > *Alex Perez- conference call*
- 4:00 - 5:00 PM** **Networking**
 > *StateView Hotel*
- 5:00 PM** **Board buses to Amedeo's Italian Restaurant**
 > *Meet downstairs in main lobby at 4:50*
- 5:30 - 7:00 PM** **Group Dinner Amedeo's Italian Restaurant**
 > *Meal is included*
- 7:00 PM** **Board buses and return to State View Hotel**
 > *Meet at front door at 7 pm*

DAY 3: TUESDAY, MARCH 31

Fusion Rooms C/D

- 7:30 - 8:30 AM** **Breakfast Buffet**
 > *Meal is included*
- 8:30 - 8:45 AM** **Load Buses A, B and C for Surplus Tour**
 > *StateView Front Lobby, all buses head to Carmichael
 Gym for Group Photo*
- 9:00 - 9:45 AM** **Bus A: Hunt Library Bus B: Reynolds Coliseum
 Bus C: NC State Surplus Warehouse**
- 10:00 - 10:45 AM** **Bus A: NC State Surplus Warehouse Bus B:
 Hunt Library Bus C: Reynolds Coliseum**

- 11:00 - 11:45 AM** **Bus A: Reynolds Coliseum Bus B: NC State Surplus Warehouse Bus C: Hunt Library**
- 12:15 PM - 1:45 PM** **Lunch at the Tobacco Road Cafe, Durham Bulls Athletic Park**
➤ *Meal is included*
- 2:00 - 3:00 PM** **Tour Durham Bulls Athletic Park**
- 3:15 - 3:45 PM** **Travel back to State View Hotel**
- 4:00 - 7:00 PM** **Dinner on your own**
- See enclosed map for suggestions.**

DAY 4: WEDNESDAY, APRIL 1

Fusion Rooms C/D

- 7:30 - 9:00 AM** **Breakfast Buffet (provided by vendor- short commercial)**
➤ *Meal is included*
- 9:00 - 9:30 AM** **Assessing Fair Market Value Tools and Tips**
➤ *Lance Newsome and Tanner Morris*
- 9:30 -10:00 AM** **Surplus: Back to Basics**
➤ *Bo Solomon, Jake Drenth, and Jonathan Latko*
- 10:00 - 10:30 AM** **Break Snacks (provided by vendor- short commercial)**
- 10:30 - 11:00 AM** **Measurables: Data for Reporting, Planning, & Analytics**
➤ *Bill Carlson*
- 11:00 – 11:30 AM** **EH&S Safety of prepping Surplus pick-ups**
➤ *NCSU Environmental Health and Safety Team*

- 11:30 - 12:00 PM** **Covering the Cost of Recycling E-waste: Advanced Recovery Fees vs Post Recovery Fees**
➤ *Jake Drenth and Jonathan Latko*
- 12:00 - 1:00 PM** **Lunch (provided by vendor- short commercial)**
➤ *Meal is included*
- 1:00 - 1:30 PM** **Peer-to-Peer Round Table Discussion**
- 1:30 - 2:00 PM** **Items that appear to have resale value but are expired or carry liability after the sale.**
➤ *Rae Delay*
- 2:00 - 2:30 PM** **Handling Construction and Demolition Material**
➤ *Mark Ludwig*
- 2:30 - 3:00 PM** **Distribution of Swag**
- 3:00 - 3:30 PM** **Break (snacks provided by vendor- short commercial)**
- 3:30 - 4:00 PM** **Next Year's Host**
➤ *TBD*
- 4:00 - 4:30 PM** **Distribution of Remaining Swag End of Conference**
- 4:30 - 7:30 PM** **Dinner (on your own)**
See enclosed map for suggestions.
- 7:30 - 9:00 PM** **Night of Relaxation**